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Wayne Fraser is the vice president at RBC Capital Markets leading the Asset-Based lending product group for Western Canada. Prior to this, Fraser was dedicated to specialized client management for supply chain and logistics companies with RBC's Commercial Banking division in Alberta.

Prior to joining RBC, Fraser owned and operated his own businesses with a real estate investment company and a finance/mortgage brokerage. Fraser strongly believes a financial partner needs to empower the businesses they serve in order to help clients achieve their goals. Value-add in the finance sector comes from advice, understanding and thinking outside normal parameters to compliment client needs.

Fraser holds a bachelor's degree in economics from the University of Alberta, and an MBA in finance.